



Prospecting Script

Instead of taking time to go out of your way to prospect, just prospect during your daily life doing whatever you normally do. Make prospecting just part of your daily activities. Make it a game to collect a few names and numbers to keep adding to your names list.

This is an example of when you're out shopping or having dinner. Simply talk to the salesperson or waitress.

For example, ask these questions while you're shopping:

- How long have you worked here? If they say a few years, joke and say, "So they must be paying you the big bucks!"
- Do you like what you do? (You're looking for the reasons WorldVentures can help them.)

Right before you leave, ask:

- Hey, do you happen to you keep your income options open?
- I'm a local business owner, and my business is expanding in this area."
- Put your name and number on the back of the receipt, and I'll see what I can do.
- I can't promise you anything.

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